



Inside Sales & Support

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Security Products



OnSSI

Developer of comprehensive IP video surveillance control and management, intelligent detection and delivery, and the most advanced means of video monitoring and investigation. (AL, GA, NC, MS, SC, TN) www.onssi.com



COMMEND

Developer & manufacturer of intercom & public address systems. Large number of features for communication & security intercom solutions. Solutions include: Control Desk, Integration with external systems & telephone or mobile telephony, Emergency Call Systems, PA Systems, Industrial Intercoms, & Digital Voice Servers. (AL, FL, GA, NC, SC, TN) www.commendusa.com



SIKLU

Scalable, reliable, multigigabit capacity mmWave wireless connectivity radios for extending networks. Fast and easy to use, providing value and fiber-like, predictable performance. (AL, GA, MS, NC, SC, TN) www.siklu.com



VISTA VIDEO STORAGE & SERVER TECHNOLOGIES (VVSST)

Highest quality video servers & storage appliances at highly competitive rates. The Video Appliances we provide are custom, boast the utmost reliability, & each is hardened to produce the best video processing available. (All PSA Territory, except FL) www.vvsst.com



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The leader in customized UPS backup power, and solar power solutions for security applications from secure indoor environments to the harshest outdoor environments, with over 30 years of powering expertise and millions of solutions installed worldwide. (All PSA Territory, except DC, MD, VA) www.alpha.com



PINPOINT INITIATIVE

Unified messaging & Real-Time Location System (RTLS) for mobile & Web apps to enhance the overall safety of persons on educational & corporate campuses. Using standardized communication protocols, devices can exchange messages, define incidents, & manage the flow of users throughout a physical environment. (AL, GA, MS, NC, SC, TN) www.pinpointinitiative.com



GALAXY CONTROL SYSTEMS

Global leader in the access control industry, providing access control systems for small to enterprise level business. (AL, AR, GA, LA, MS, NC, OK, SC, TN, TX) www.galaxysys.com

SONY

SONY ELECTRONICS' SECURITY SYSTEMS DIVISION

Producer of full line of professional security and surveillance technologies. From mini domes and bullet cameras to 360-degree solutions, 4K imaging, and megapixel technology. Sony has a comprehensive lineup of IP cameras in every price range and form factor. (AL, DC, FL, GA, MD, NC, MS, SC, TN, VA) <https://www.sony.co.uk/pro/products/video-security>



CONVERGENCE TO PIXELS

Technology leader in IP appliance connectivity to video management systems, providing seamless integration of TCP/IP data for POS, ATM, LPR, access control, RFID, etc. (AL, MS, GA, TN) www.c2p.com



DESIGN SECURITY INC

DSI designs, engineers, & manufactures a complete line of Turnstiles, Tailgate/Piggybacking Detection Systems & Door Management Devices designed to enhance access control in commercial, institutional, educational & government facilities. Well-known for custom design capabilities, & strong customer focus. (AL, GA, MS, NC, SC, TN) www.dsigo.com



VUMII

Night & all-weather vision technology leader with a broad spectrum of time-tested & field-proven thermal imaging & near-IR security products. Capabilities include Hyper-spectral imaging, Long-range zero light assessment, & Embedded unique image processing algorithms (fire detection, SNR, etc). (All PSA Territory, Including FL Panhandle) www.vumii.com



QUANTUM

For security & law enforcement professionals facing challenges created by more cameras, higher resolutions, & increasingly complex analytics, Quantum's Video Surveillance Solution is an intelligent, scalable storage platform that provides a simple to manage foundation which can grow under a single file system, designed specifically for video applications. (All PSA Territory, except MD) www.quantum.com/video-surveillance

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Manufacturers Representatives Since 1978



AtlasIED

AtlasIED is a manufacturer of innovative commercial audio solutions providing industry-leading mass notification, life safety, VoIP, and speech privacy systems. Our technologies seamlessly interface and integrate into existing and future analog and IT-based infrastructures. (AL, GA, MS, NC, SC, TN) www.atlasied.com

Premise Products



ALLEN TEL PRODUCTS

Telephone & Data connectivity products. CATV & telephone peripheral products. Custom designed Telco and data products. (All PSA Territory, except DC, MD, VA, TX, OK, AR, or LA) www.allentel.com

NETSCOUT

NETSCOUT

Handheld Network Test Solutions for IT Professionals who install, solve, validate, and manage copper, fiber, and wireless networks. Netscout is the trusted leader for assuring connectivity for Enterprises, Managed Service Providers, and System Integrators. (All PSA Territory EXCEPT DC, MD, VA) www.enterprise.netscout.com



RXL

Strongest & most durable data center infrastructure equipment built using the finest materials & state-of-the-art manufacturing processes. From Cages for the Colo environment to a custom Personalized Enclosure. Best Quality at a value Price. (All PSA Territory) www.rxlusa.com



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Fiber and Copper Network Solutions for the Communications Industry. (AL, FL, GA, KY, MS, NC, SC, TN) www.tiitech.com



FLUKE NETWORKS

Verification, Qualification, Certification: Testing equipment for the data and telecom market. (All PSA Territory EXCEPT DC, KY, MD, VA, Southern LA & MS) www.flukenetworks.com



FITEL

FITEL is a complete line of fusion splicers, fiber prep tools, and splice-on connectors. FITEL fusion splicers are designed using state of the art technology, decades of manufacturing experience and feedback from countless customer installations. (All PSA Territory, except DC, MD, VA) www.fitel.com



REEMEE

Low Voltage Security Cables, UTP, Access Control, Fire Alarm, and Fiber Optic cables. (All PSA Territory, except DC, MD, VA) www.remee.com



SIGNAMAX

Media Converters, POE Switches, SFP, Harsh Environment network products, #1 Network configuration Tech support. (AL,FL,GA,MS,TN) www.signamax.com

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PERFORMED LINE PRODUCTS

Outside Plant Products. Fiber optic and copper splice enclosures. High speed cross connect devices. (AL, MS, LA, TN) www.performed.com